Transition Management

Russell Investments

Maximise the performance of assets in transition by reducing unnecessary cost and unrewarded risk.

Service summary

The challenge

Organisations invest tremendous effort in setting asset allocation policy, designing asset class structure, and researching and selecting investment managers. However, even the most innovative investment ideas can fail to meet expectations if they are implemented poorly.

A well-planned and well-executed transition strategy and the right resources to implement the change can help you to:

- Minimise unnecessary costs
- Mitigate unrewarded risk
- Reduce administrative workload
- Eliminate performance holidays and maintain accountability

Why Russell Investments for transition management?

Entrusted to manage transition for over $122 billion in transitions across equities and fixed income portfolios in 2020, we have the experience and expertise to help clients manage their risks and maintain the value of investments through periods of portfolio restructuring. Our transition management services apply quantitative asset management disciplines with a focus on market exposure, portfolio structure and trading efficiency to the short, yet critical, period of portfolio restructures. Our unique approach encourages transparency, aligned interests and maximised risk-adjusted performance over short or long periods of change.

Proven track record

3.5 bps

Actual results within 3.5 bps of estimates over 5 years[1]

[1] Past performance is not a guarantee of future results. Russell Investments Transition Management Performance Composites – 5-year composites ending December 2020. Source of all data Russell Investments.

Our unique business model delivers unparalleled client benefits

As an investment manager, we provide genuine fiduciary oversight that fully aligns with our client's needs. Monitoring and governance of the process ensures full accountability to our clients.

As a pure agent, our approach provides independence – there is no association with a proprietary book. As such, there are no undisclosed sources of revenue - we fully disclose all our fees. Always. We seek the best solution on your behalf with fewer conflicts of interest than other business models.

Our **multi-venue trading** provides access to both buy and sell side liquidity as well as the ability to seek the best real-time, global execution. We excel at global restructures across asset classes and can bring that experience to fruition for even simple events.

Short-term transition projects require significant resources. As the project and risk manager, we operate as an extension of your staff, with decades of experience and **ample resources** to manage your event to a successful outcome.

With you every step of the way

With a **dedicated portfolio manager** to guide you through this complicated and risky period of change, you get accountability and daily interaction from your key point of contact.

Robust reporting and communication including customised daily transition updates, post-transition reporting, transaction reporting and attribution coupled with all necessary regulatory and board reporting.

An experienced, well-resourced team

35+
Years of experience transitioning assets for clients

$122 bn
Assets in transition, 2020

20
Global team members

24
Traders specialising by asset class and instrument

13 years
Transition manager average years of experience

A unique business model, client-centric approach and seasoned team results in more reliable performance and outcomes for your transition.

Source: Russell Investments, as at 31 January 2021.

Recognised leader in Transition Management

Transition Management
Firm of the Year

European Pensions
AWARDS 2013, 2016, 2018
WINNER
Transition Management Firm of the Year

Russell Investments was named the winner of the “Transition Management Firm of the Year” at the 2018 European Pensions Awards. Chosen among five finalists in this category, Pensions Age and European Pensions cited Russell Investments’ understanding of clients’ needs and the firm’s demonstrated performance and innovation.

Let us put together a clear, outcome-oriented plan for your next transition.

For more information

Please contact us at **+61 2 9229 5111** or

visit **russellinvestments.com.au**

Important information

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