

# TRADING SOLUTIONS:

GREATER CONTROL AND COST REDUCTION



Providing solutions to your daily challenges.

**Focus on costs and outcomes**

**Increased regulation**

**Prioritisation of internal resources**

## A trading solution tailored to your needs

A trading solution enables an essential step between a sound investment strategy and solid execution. It is essential for outsourced trading capabilities to act as an extension of your existing team with the ability to access global coverage with a broad array of liquidity sources. Our suite of services:

**Equity Trading**

**Fixed Income Trading**

**FX Trading**

**Commission Management**

**Outsourced trading**

Research

Global Multi-Asset Trading Desk

Middle & Back Office



**IHS Markit** combines information, analyst and finance expertise to support business solutions.



**Russell Investments** delivers global implementation capabilities.



**SS&C** is the industry leader in outsourcing services, offering partial or full business processing capabilities.

## How can trading solutions enhance performance and lower costs?

Aside from the explicit costs (such as trading commissions and taxes), implicit trading costs – the price you achieve in the market, including spread and market impact – can significantly erode the performance of your portfolio. An external partner uses scale and efficiencies to provide you with meaningful cost reductions including capital outlay, personnel cost (including, trading, middle and back office and compliance) and commissions spent.

Furthermore, an external partner can take on operational responsibilities – freeing up your resources to focus on alpha-generation activities.

## Delivering outperformance across a range of asset classes

Our global trading desk is designed to improve your portfolio performance and reduce business costs. The trading team actively executes and manages the quality of execution from the portfolio level in real time, adjusting the trading strategy on an order-by-order basis in response to changing market conditions or security-specific developments.

EQUITIES	FIXED INCOME	FOREIGN EXCHANGE	DERIVATIVES
<b>27.3 bps</b> Outperformance	<b>1.4 bps</b> Outperformance	<b>3.7 bps</b> Outperformance	<b>Precise</b> exposures
72% better trading price than average <sup>1</sup>	120% price improvement <sup>2</sup>	93% lower costs than average <sup>3</sup>	Experienced quant and trading team
<b>250+</b> venues	<b>400</b> dealers globally	<b>25+</b> counterparties	<b>120+</b> products
<b>100</b> countries	<b>30</b> unique currencies	<b>-0.26</b> average spot cost	<b>28</b> unique exchanges

As outlined above, co-outsourcing trading capabilities to an experienced business model can achieve competitive trading costs and trade netting.

Source: Russell Investments, data as at 31 December 2023. **Past performance does not predict future returns.**

## An experienced, well-resourced team

<b>£2.3t</b> Assets traded in 2023	<b>100+</b> Tradable markets	<b>24hrs</b> Trading coverage, 6 days a week	<b>23</b> Trading professionals globally	<b>18 yrs</b> Average industry experience
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Source: Russell Investments, data as at 31 December 2023.



### GET IN TOUCH:

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1. Source: Virtu Financial. Data as at 1/1/22-12/31/23. Highlights cost of global equity trading relative to Virtu Financial Peer Universe (both buy and sell side firms). Data is benchmarked against Previous Nights Close, Volume Weighted Average Price, Trade Date Open Price and Trade Date Close Price. RIIS RC 3090 Prior year performance 2022, 33.9; 2021, 28.4 bps. Prior year outperformance versus Elkins McSherry: 2021, 28.4bps; 2020, 4.4bps; 2019, 8.5bps. / 2. Price improvement comparison to Top 20 Asset Managers based on TRACE price comparison. Data as at 1/1/22-12/31/23 for USD investment grade corporates. Prior year outperformance: 2022, -0.43bps; 2021, 1.9bps; 2020, 3.4bps; 2019, 3.9bps; 2018, 3.7bps. / 3. FX Transparency. Spot and forward trade costs. Costs from 1/1/22-12/31/23. Prior year outperformance: 2022, 4.3bps 2021, 5.8bps; 2020, 8.2bps; 2019, 6.6bps; 2018, 6.2bps.

## IMPORTANT INFORMATION

For Professional Clients Only.

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