# **TRADING SOLUTIONS:**

GREATER CONTROL AND COST REDUCTION



Providing solutions to your daily challenges.

Focus on costs and outcomes **Increased** regulation

**Prioritisation of** internal resources

### A trading solution tailored to your needs

A trading solution enables an essential step between a sound investment strategy and solid execution. It is essential for outsourced trading capabilities to act as an extension of your existing team with the ability to access global coverage with a broad array of liquidity sources. Our suite of services:

**Equity Trading**  **Fixed Income** Trading

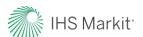
FΧ **Trading** 

Commission Management Outsourced trading

Research

**Global Multi-Asset Trading** Desk

Middle & Back Office







IHS Markit combines information, analyt Russell Investments and finance expertise to support busines: delivers global soulitons.

implementation capabilities.

SS&C is the industry leader in outsourcing services, offering partial or full business processing capabilities.

## How can trading solutions enhance performance and lower costs?

Aside from the explicit costs (such as trading commissions and taxes), implicit trading costs - the price you achieve in the market, including spread and market impact - can significantly erode the performance of your portfolio. An external partner uses scale and efficiencies to provide you with meaningful cost reductions including capital outlay, personnel cost (including, trading, middle and back office and compliance) and commissions spent.

Furthermore, an external partner can take on operational responsibilities – freeing up your resources to focus on alphageneration activities.

## Delivering outperformance across a range of asset classes

Our global trading desk is designed to improve your portfolio performance and reduce business costs. The trading team actively executes and manages the quality of execution from the portfolio level in real time, adjusting the trading strategy on an order-by-order basis in response to changing market conditions or security-specific developments.

**FOREIGN EXCHANGE EQUITIES FIXED INCOME DERIVATIVES 1.4** bps 3.7 bps Precise 27.3 bps Outperformance Outperformance Outperformance exposures 93% lower costs than Experienced quant and 72% better trading 120% price average3 trading team improvement<sup>2</sup> price than average<sup>1</sup> 250+ 400 25+ 120+ counterparties dealers globally products venues -0.26 28 100

As outlined above, co-outsourcing trading capabilities to an experienced business model can achieve competitive trading costs and trade netting.

average spot cost

unique exchanges

Source: Russell Investments, data as at 31 December 2023. Past performance does not predict future returns.

unique currencies

### An experienced, well-resourced team

£2.3t	100+	24hrs	23	<b>18 yrs</b>
Assets	Tradable	Trading	Trading	Average
traded	markets	coverage, 6 days	professionals	industry
in 2023		a week	globally	experience

Source: Russell Investments, data as at 31 December 2023.



countries

#### **GET IN TOUCH:**

Call Chris Davies, Managing Director, Head of EMEA CPS at +44 (0)20 7024 6256 or email CDavies@russellinvestments.com.

1. Source: Virtu Financial. Data as at 1/1/22-12/31/23. Highlights cost of global equity trading relative to Virtu Financial Peer Universe (both buy and sell side firms). Data is benchmarked against Previous Nights Close, Volume Weighted Average Price, Trade Date Open Price and Trade Date Close Price. RIIS RC 3090 Prior year performance 2022, 33.9; 2021, 28.4 bps . Prior year outperformance versus Elkins McSherry: 2021, 28.4 bps; 2020, 4.4 bps; 2019, 8.5 bps. / 2. Price improvement comparison to Top 20 Asset Managers based on TRACE price comparison. Data as at 1/1/22-12/31/23 for USD investment grade corporates. Prior year outperformance: 2022, -0.43 bps; 2021, 1.9 bps; 2020, 3.4 bps; 2019, 3.9 bps; 2018, 3.7 bps. / 3. FX Transparency. Spot and forward trade costs. Costs from 1/1/22-12/31/23. Prior year outperformance: 2022, 4.3 bps 2021, 5.8 bps; 2020, 8.2 bps; 2019, 6.6 bps; 2018, 6.2 bps.

#### IMPORTANT INFORMATION

For Professional Clients Only.

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M-03361 EXP: 20-Feb-2025 EMEA-2441 TV1682 M0643