

RUSSELL INVESTMENTS AT-A-GLANCE

# Invested in outcomes.

At Russell Investments, we provide investment solutions that are designed with your goals in mind.

Founded in 1936, Russell Investments is a global asset manager and one of only a few firms that offers actively managed, multi-asset portfolios and services that include advice, investments and implementation.

Russell Investments stands with investors, working to achieve their real goals and delivers a range of multi-asset solutions in 3 important ways:

**Flexible to meet investors' evolving needs.** We focus on the two things investors have told us matter: successful long-term outcomes; and having an asset manager who listens and responds to investors' evolving needs.

**Adaptable to changing market conditions.** We understand that innovation only matters if it helps you reach your goals. For decades, we have continuously worked to develop strategies, products, and processes designed to adapt to changing market conditions and help you solve real problems. We relentlessly seek to identify the world's top investment strategies – whether they are internal to Russell Investments or not. We then carefully combine them for use in your portfolio.

**Deliver a unique combination of core capabilities, each rooted in our evidence-driven approach.** We believe that smart decisions are driven by strong evidence. We inspect and analyse the factors affecting your desired outcomes, and create strategies to help you reach them. That is why we are a recognised leader in manager research and market insights.

## Russell Investments in numbers

**£213 billion**

Assets under management\* since launching our **investment management** business in 1980

**£1.94 trillion**

Assets under advisement since launching our **advisory** business in 1969

**£525.94 billion**

Assets traded through our **implementation services** business in 2016

\*includes £67.3 billion of derivative overlay AUM.

AUA data as on June 30, 2016.  
All other data effective March 31, 2017.

## Our clients

### Institutional investors

If you are from a pension fund, charity, foundation, insurer, government agency, family office or sovereign wealth fund, we can advise and implement your investment strategy to reach your desired goals. Our services include investment consulting, single-asset and multi-asset funds, specialist execution services (such as transition management and currency execution) and fiduciary management.

### Financial advisors

We work to help you build successful practices and better services for your clients. We offer a proprietary Russell Investments practice management programme to help you grow your business and increase profitability. Through advisers, we offer a range of multi-asset portfolios designed to meet the real-world needs of investors at all life's stages.

## Our offices

Headquartered in Seattle, Washington, Russell Investments operates globally with 21 offices (as of August 31, 2016) across the world, providing Investment Services in the world's major financial centres, including London, Paris, Amsterdam, Sydney, Tokyo, Shanghai, San Diego and New York.

## Our capabilities: multi-asset solutions

Access to an integrated set of capabilities each focused on clients' objectives.

We believe the best way to reach desired outcomes is with a multi-asset approach, combining asset allocation, manager selection and dynamic portfolio management.

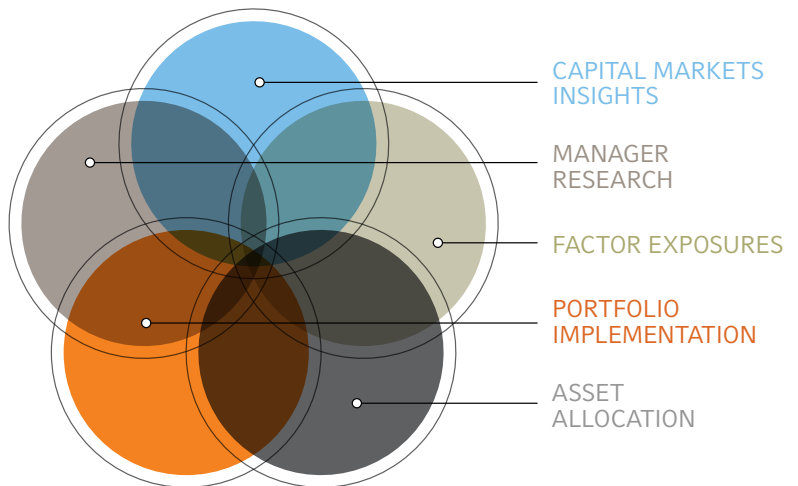
Our multi-asset solutions are powered by a unique combination of core capabilities created and integrated in response to investors' needs. We offer capital markets insights, manager research, factor exposures, portfolio

implementation and asset allocation; each developed over multiple market cycles.

We recognise that the money we manage represents the hard work and savings of real people. We understand what's at stake. That's why we work to deliver real, lasting value. And that's why we're committed to our purpose: improving financial security for people.

## Five core capabilities built to align with client needs

- What is the **best plan** to reach my desired outcome?
- Does my plan align with where the **market is going**?
- How do I get the **precise exposure** that I need?
- What **specific opportunities** give me the highest likelihood of success?
- How do I best **implement and manage** my investments in the most efficient way?



## Our award-winning approach

We start with a clear understanding of our clients' needs. Then we act in their best interests. This pure approach has consistently garnered industry recognition. More importantly, it has earned long relationships with some of the world's most demanding investors.



### For professional clients only.

Unless otherwise specified, Russell Investments is the source of all data. All information contained in this material is current at the time of issue and, to the best of our knowledge, accurate. Any opinion expressed is that of Russell Investments, is not a statement of fact, is subject to change and does not constitute investment advice.

Please note that the value of investment and the income derived from them may go down as well as up and an investor may not receive back the amount originally invested.

Any past performance is not a guide to future performance.

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