

THE VALUE OF DOLLAR-COST AVERAGING

Be invested, stay invested



When is the best time to invest?

It's an age-old question many investors face. Whether the market has just enjoyed a healthy rise, endured a tough pullback or is gyrating day-to-day with lots of volatility, knowing when to put money to work in the stock or bond markets can present a real challenge — even for the most seasoned investors.

Investors typically have five choices:

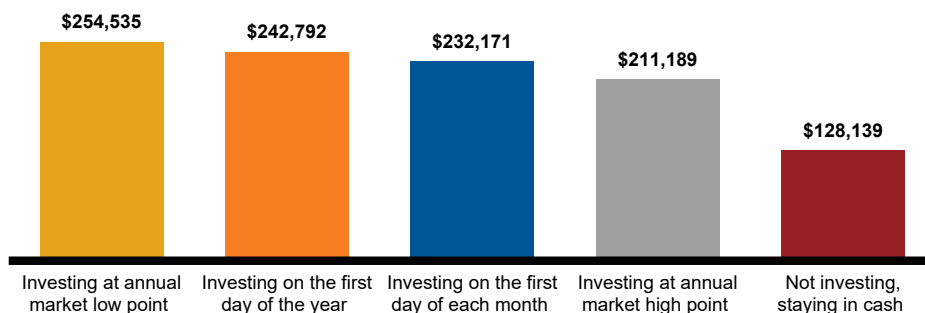
- Perfect timing** – investing at the annual market low
- First of the year** – investing a lump sum on the first day of the year
- Dollar-cost averaging** – investing at regular intervals throughout the year
- Perfectly wrong timing** – investing at the annual market high
- Holding cash** – staying out of the market completely

Difference in wealth after 10 years for each of the strategies:

1 Perfect timing	2 First of year	3 Dollar cost averaging	4 Perfectly wrong timing	5 Holding cash, no investment
This strategy is ideal, yet implausible.	Investing your money for the most amount of time can yield the most gain in most market environments	A popular rules-based strategy. Can help investors cope with uncertain or volatile markets.	Despite bad timing, assets invested in the market may grow faster than if left in cash.	Holding cash too long can result in the least growth of wealth.

Hypothetical ending wealth after investing \$12,000 per year

Period ending December 31st, 2023



Not a deposit. Not FDIC Insured. May Lose Value. Not Bank Guaranteed. Not Insured by any Federal Government Agency

Note that one year represents a 12-month period ending December 31st.

Assumes an investment of \$12,000 per year into a hypothetical S&P 500 Index portfolio with no withdrawals between Jan 1st, 2014 and Dec 31st, 2023. Source: Russell Investments.

Cash return based on return of \$12,000 invested each year in a hypothetical portfolio of 3-month Treasury bonds represented by the FTSE Treasury Bill 3-month Index without any withdrawals between Jan 31st, 2014 and Dec 31st, 2023. Source: Morningstar.

Indexes are unmanaged and cannot be invested in directly. Returns represent past performance, are not a guarantee of future performance, and are not indicative of any specific investment.

Hypothetical analysis provided for illustrative purposes only.

Why dollar-cost averaging?

Timing the market is hard, if not impossible. Without a crystal ball, you can never have perfect timing nor perfectly wrong timing. Holding cash provides the lowest ending wealth of all the strategies and may leave you short of your financial goals.

A better strategy is to invest at regular intervals: that way you are buying when the market is low as well as when it is high. This strategy is known as **dollar-cost averaging**.

Ideally, you would invest a lump sum at the beginning of the year, but many investors don't have the ability to access a lump sum on a specific date. It's often easier – and much less painful – to set up automatic investments on the first day of every month.

And your money is working for you all the time.

How it works:

A lump sum of \$1,000 is invested in a specific stock or fund on the first day of every month for a year. By dollar-cost averaging, the investor bought 1,267.09 shares at an average cost of \$9.47/share, essentially smoothing out the up-and-down price swings.

INVESTMENT DATE	INVESTMENT AMOUNT	SHARE PRICE	SHARES PURCHASED
January	\$1,000	\$10.00	100.00
February	\$1,000	\$10.50	95.24
March	\$1,000	\$11.00	90.91
April	\$1,000	\$12.00	83.33
May	\$1,000	\$9.50	105.26
June	\$1,000	\$9.50	105.26
July	\$1,000	\$10.00	100.00
August	\$1,000	\$8.00	125.00
September	\$1,000	\$7.50	133.33
October	\$1,000	\$9.00	111.11
November	\$1,000	\$8.50	117.65
December	\$1,000	\$10.00	100.00
Totals:	\$12,000 (total investment)	\$9.47 (average price/share)	1267.09 (total shares purchased)

Hypothetical analysis provided for illustrative purposes only, it does not reflect the performance of any actual investment.

IMPORTANT RISK DISCLOSURES:

Please remember that all investments carry some level of risk, including the potential loss of principal invested. They do not typically grow at an even rate of return and may experience negative growth. As with any type of portfolio structuring, attempting to reduce risk and increase return could, at certain times, unintentionally reduce returns.

Bond investors should carefully consider risks such as interest rate, credit, default and duration risks. Greater risk, such as increased volatility, limited liquidity, prepayment, non-payment and increased default risk, is inherent in portfolios that invest in high-yield ("junk") bonds or mortgage-backed securities, especially mortgage-backed securities with exposure to subprime mortgages. Generally, when interest rates rise, prices of fixed-income securities fall.

Nothing contained in this material is intended to constitute legal, tax, securities or investment advice, nor an opinion regarding the appropriateness of any investment. The general

information contained in this publication should not be acted upon without obtaining specific legal, tax and investment advice from a licensed professional.

The S&P 500® Index: A free-float capitalization-weighted index published since 1957 of the prices of 500 large-cap common stocks actively traded in the United States. The stocks included in the S&P 500® are those of large publicly held companies that trade on either of the two largest American stock market exchanges: the New York Stock Exchange and the NASDAQ.

FTSE 3-month U.S. Treasury Bill Index: track the daily performance of 3-month US Treasury bills.

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