

Investment Outsourcing for Hospitals and Healthcare Systems

By the numbers

1936

Russell Investments founded

\$258.1 billion†

Global assets under management

\$2.4 trillion*

Global assets under advisement

\$642.2 billion

Transitions through implementation services business

1,700+

Clients worldwide

30+

Client countries

20+

Offices worldwide, with principal offices in: Seattle (headquarters), New York, Chicago, San Diego, London, Paris, Amsterdam, Sydney, Tokyo, Shanghai and Toronto

All data as of 12/31/2016, unless otherwise noted.

† AUM as of 12/31/2016

* AUA as of 06/30/2016

The market roller coaster of the past several years has brought market volatility and risk management to the forefront of our minds as investors. Russell Investments has helped hospitals and healthcare systems navigate challenges and meet goals since 1983. We work with each of our clients to fully understand their asset pools and unique investment needs.

Simplify and enhance your investment program.

As is so often the case when managing complexity, delegation and oversight are key. Hiring a co-fiduciary to manage many of the details of your investment program can provide healthcare CFOs the breathing room needed to refocus their attention on the issues that matter most.

We can also serve as a means of enhancing your organization's investment capabilities and sophistication. In our experience it's possible to not only delegate many current duties to a trusted provider, but to dramatically enhance the overall investment program at the same time.

A TRUSTED PROVIDER AND PROVEN LEADER



Top rated in Client Satisfaction — Russell Investments was top rated for “Client Satisfaction” out of 39 rated firms in *CIO magazine's* “2016 Outsourced-Chief Investment Officer (OCIO) Vendor Ratings” survey in “Overall Service” (70%) and “Ancillary Services” (78%) categories.



Voted tops in manager due diligence — In 2014, for a sixth year in a row, Russell Investments was voted among the top two for having the best manager due diligence practices by respondents in a 2014 *FundFire* survey of nearly 100 consultant relations professionals. (*FundFire* discontinued their survey in 2015.)



Innovation Winner – Investment Outsourcing — In 2013, for the third year in a row, Russell Investments was named as an aiCIO Industry Innovation Award winner. The 2013 award named us the winner in the Investment Outsourcing category for asset managers and servicers. Notably, we were recognized for its in-house implementation capabilities and robust investment and sales teams.¹



Top ranked in Transition Management — For the fourth year in a row, Russell Investments was ranked as one of the top-five in “Global Cost Performance vs. Estimate” in *Chief Investment Officer's* “2016 Transition Manager Survey.”² The 2016 results were based on responses from 514 global asset owners' ratings, on the portfolio transitions they mandated and the managers they used in the previous 12-months.



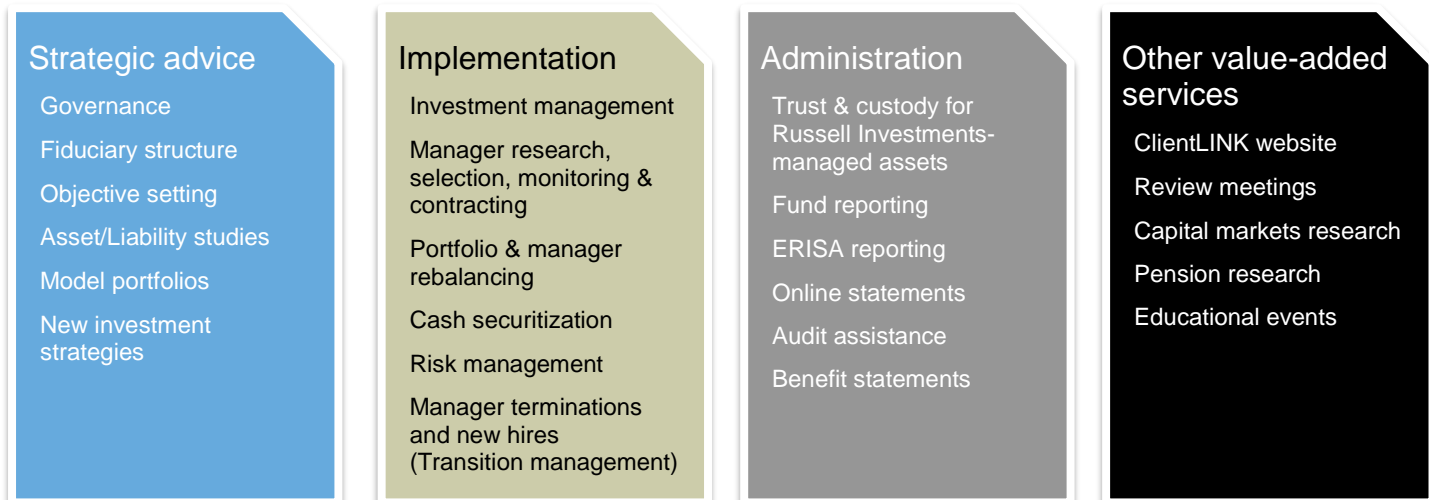
Leading Consultant in worldwide assets — For the seventh year in a row, Russell Investments was ranked as one of the top-five largest consultants. Ranking is based on worldwide assets under advisement (AUA) by the 2016 *Pensions & Investments* Consultant Directory.

Adapting to a changing environment

There's a daunting amount to keep on top of just in the regulatory and accounting changes affecting the management of your pension, foundation, and long term pools in the last five years. We employ hundreds of investment professionals to keep abreast of these changes and incorporate them in state-of-the-art investment programs. We can act as an extension of your staff—not only advising, but implementing your investment program and helping you fulfill your fiduciary duties. We start by listening to understand the goals most important to your organization, and then customize a program to meet your needs.

What can we take off your plate?

Every hospital and healthcare system is different, and Russell Investments creates solutions for each that are tailored to fit the needs of the investment program, portfolio by portfolio. The outsourcing solutions we deliver typically include:



Keeping the end goal in mind

When it comes to hospitals and healthcare systems, we know that there's more than money at stake. Patients, employees, and communities depend on the success of your efforts. That's why we're here to help, and why we work to deliver real, lasting value for our clients.

We'd love to discuss what Russell Investments can do for you. Please call (866) 739-7979 or visit Russellinvestments.com/healthcare

¹ The aiCIO Industry Innovation Awards have various categories; recipients may differ each year and not be repeated.

² "Cost performance vs. estimate was rated on a scale from 1 (always missed) to 5 (always beat), with a "3" meaning "usually matched." Therefore, average scores closest to 3.00 are ideal

Important Information

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Please remember that all investments carry some level of risk, including the potential loss of principal invested. They do not typically grow at an even rate of return and may experience negative growth. As with any type of portfolio structuring, attempting to reduce risk and increase return could, at certain times, unintentionally reduce returns.

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