

# INVESTING WITH A PURPOSE



We help you link strategy to your organizations' goals and objectives. Our experience and depth of resources in consulting, investment management, research and implementation make possible a wide range of innovative solutions for your organization.

## Innovative solutions

We offer comprehensive investment services for your defined benefit plans, defined contribution plans, public retirement plans, multi-employer plans, healthcare systems and non-profit organizations worldwide.

After discussing your organization's unique challenges, you'll receive strategic advice and solutions that will help your organization achieve investment goals, while managing risks.

## Consulting

In 1969, we helped pioneer investment consulting. Today, our global network of consultants and research analysts help organizations like yours maintain efficient and effective investment programs. You can expect:

- In-depth recommendations,
- Policies, planning and asset class strategies,
- Research and information on markets and managers, and
- Efficient implementation of investment strategy.

## Investment management

Since 1980, we've been hiring some of the best managers identified through our research and packaging them in our investment funds. We closely monitor their ongoing performance, making changes when necessary.

In addition to traditional equity and fixed income options, you'll benefit from decades of alternative investing experience along with access to many of the world's top leading managers in marketable real assets, hedge funds and private markets; including equity, debt and real estate strategies.

We also handle all aspects of performance reporting and administration, including retiree services and fiduciary support. Trust and custodial services are also available for our fund investors.

## Proven leaders



A TOP GLOBAL MANAGER OF  
OUTSOURCED ASSETS<sup>1</sup>



CURRENCY MANAGER  
OF THE YEAR<sup>2</sup>



A LEADING CONSULTANT IN  
WORLDWIDE ASSETS<sup>3</sup>



PERFECT SCORES:  
OUTPERFORMER IN  
MULTIPLE CATEGORIES<sup>4</sup>

## By the numbers

**1936**

Russell Investments  
founded

**\$297.6b**

global assets under  
management

**\$956b\***

global assets under  
advisement

**\$2.3t**

assets traded through  
implementation services

**1,800+**

clients worldwide

All data as of 12/31/2023, unless otherwise stated. \*As of 06/30/2023.

## Implementation services

A range of investment services focus on managing funds efficiently and cost effectively, including:

### Overlay services

- **Passive exposure management** — Through techniques including smart cash equitization, rebalancing and liquidity management, you can minimize implementation slippage, which is designed to improve risk-adjusted returns.
- **Active exposure management** — We offer informed rebalancing to help you benefit from valuation discrepancies in the markets.
- **Currency implementation** — We act on an agency basis in currency trades, negotiating competitive foreign exchange (FX) rates for you. In 2023, **\$707 billion in FX** was traded and **50+ independent counterparties** used FX to execute trades.

### Transition management

Managing your risks and investment performance of assets in transition is at the core of everything we do and have been doing for 40+ years. In 2023, **\$89 billion** assets were transitioned.

### Commission management

Since 1969, our commission recapture program saved clients **\$1.4 billion** total and \$1.5 million in 2023 alone through effective commission cost management.

## Our research advantage

Our manager research, asset allocation technology, portfolio design and capital markets research are at the forefront of the investment industry, including:



**310**

Our professionals are directly involved in our investment process.

**116**

managers and analysts actively manage portfolios worldwide.



**15,867**

traditional and alternative investment products monitored.

**9,039**

traditional and alternative investment products continuously researched.

**250**

investment products used in our funds.\*

All data as of 12/31/2023, unless otherwise stated.

\*Products used in Russell Investments funds do not include alternatives.

## CONNECT

Call Russell Investments at **855-771-2966** or visit [russellinvestments.com/institutional](https://russellinvestments.com/institutional)

### IMPORTANT INFORMATION

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Award information (in order of appearance): **1.** For the 12th year in a row, Russell Investments was ranked as a top global manager of institutional outsourced assets in *CIO Magazine's* "Outsourced-Chief Investments Officer (OCIO) Survey," based on the AUM from its fully discretionary clients (as of December 31, 2022). Notably, in *CIO's* "2023 OCIO Survey," which included 47 firms, Russell Investments placed first among the global managers in Healthcare and in the top 10 for Defined Benefit and 401(k), 403(b) or other DC outsourced assets. **2.** Russell Investments was named the "Currency Manager the Year" winner at *Pensions Expert's 2022 Pension and Investment Provider Awards* for performance, innovation, and service standards. Based on business activities ending December 31, 2021. Recipient winners were invited to the publication's awards ceremony, in which we purchased an event table and received licensing usage rights of the award logo/badge. **3.** For the 15th year in a row, Russell Investments was globally ranked as one of the top 10 largest consultants. The ranking is based on worldwide institutional assets under advisement (AUA) from 61 firms (as of June 30, 2023) in the 2023 *Pensions & Investments* "Special Report: Investment Consultants". **4.** Russell Investments was ranked first in multiple categories in *The TRADE's* inaugural "Outsourced Trading Survey" published November 2023 (out of 14

providers), receiving four perfect scores in: Client service and relationship management; Onboarding; Business model and other factors; and Cost versus value for money. The survey reported, "Overall, the firm outscores the survey average by 62bps." A client comment referred to Russell Investments as "the best team and partner" and "always looking after us and steering us when markets turn." Note: Clients were not compensated for participating in this survey.

We paid the following publications a fee for licensing usage rights of the award logo/badge: *Pensions & Investments' (P&I)*, *CIO magazine*, and *The Trade*.

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All data current as of 12/31/2023 unless otherwise noted.

First used: April 2006. Revised: February 2024

AI-30050-02-25